FP1 300	Strategies LLC I WASHINGTON BLV INGTON, VA 22201-2	Arlington  'D 7TH FL	son Blvd, 6th Floor , VA 22209	Schu Adv Age Proc Brar Sale Sale Buyo Phoo CPE Accc	duct  duct  sperson  s Office  r Name  ne/Fax  bunt Typ  ng Type	etes	4078736 10/31/19-11/0 Geary Higgins FP1 Strategies POLITICAL CAI CANDIDATE (3 HOUSE-WASHI WJLA/GJLA/EJI / 9/9/125 Local/Political (3 Standard	5/19 For Se LLC ( NDID/ 2172: NGTO	19867 ATE (1 2) DN, W	7) ns) (1 (JLA/(	1186) GJLA/	) /EJLA	(386	59)	Date Ent Last Mod Entered CO-OP External Demo Order Ty Package Commiss Commiss Net Tota	dified By # rpe Deal sion %	10/30/19 10/30/19 Kari Boughan No 9007374 W2554R Normal 15.00 \$8,340.00 \$47,260.00			Washington (WJI By Broadcast Month Nov. 2019 Grand Total:	•	\$55,600.	
Line	Line Type / Break Typ	oo (Pof #\	Dates	Sec	Length		Separation: 30	SDW.	Mo	To	Wo	Th.	C	a Su	Spots	Rate	Total			Station	Comments	l e	ntered
	Normal Line / SPOT	e (Rei #)	10/31/19-11/05/19	1			Good Morning	SPW	1	1	we	1 :		a Su	3pots 4	\$600		2,400.00	Washington	n (WJLA)	Daypart EM GOOD MORNING WASHING	TON 10	/30/19
2.0	Normal Line / Prime Prem	nium	11/04/19-11/04/19	1	:30	0 10P- ABC-1 (Monday)	The Good Doctor		1						1	\$6,000	.00 \$6	5,000.00	Washingto	n (WJLA)	6A(Agency)-LPNov-2 Daypart PT THE GOC DOCTOR(Agency)-LP 8LP	DD 10,	/30/19
3.0	Normal Line / Prime Prem	nium	10/31/19-10/31/19	1	:30	9P- ABC-A Things (Th	Million Little ursday)					1			1	\$9,000	.00 \$9	,000.00	Washington	L	Daypart PT A MILLIC ITTLE 'HINGS(Agency)-LPI BLP		/30/19
4.0	Normal Line / Prime Prem	nium	10/31/19-10/31/19	1	:30		How To Get Away er (Thursday)					1			1	\$7,500	.00 \$7	7,500.00	Washingto	n (WJLA)	Daypart PT HOW TO NWAY WITH MURDER(Agency)-LP 8LP		/30/19
5.0	Normal Line / Prime		11/01/19-11/01/19	1	:30	9P- ABC-20	0/20 (Friday)					:	1		1	\$4,500	.00 \$4	,500.00	Washington	n (WJLA)	Daypart PT	10.	/30/19
																					:0/20(Agency)-LPNo .P		•

**CONFIRMATION CONTRACT** 

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:

Accepted-Agency/Advertiser:



WJLA 1100 Wilson Blvd. 6th Floor Arlington, VA 22209

WJLA-TV WASHINGTON, DC

FP1 Strategies LLC 3001 WASHINGTON BLVD 7TH FL ARLINGTON, VA 22201-2247

## 4078736 Contract #

**Schedule Dates** 10/31/19-11/05/19 Advertiser Geary Higgins For Senate-R (133415) Agency FP1 Strategies LLC (19867)

Product POLITICAL CANDIDATE (ns) (1186) **CANDIDATE (321722)** 

Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) Sales Office WJLA/GJLA/EJLA

**Buyer Name** Phone/Fax

Brand

CPE

9/9/125 **Account Types** Local/Political Candidate Agency BRD

Billing Type Standard Comments Separation: 30 **Date Entered** 10/30/19 **Last Modified** 10/30/19

Kari Boughan **Entered By** No CO-OP 9007374 External # Demo W2554R

Order Type Normal Package Deal

Commission % 15.00 Commission

\$8,340.00 **Net Total** \$47,260.00

Sales Tax

Washington (WJLA	)	
By Broadcast Month	<b>Spots</b>	<u>Rate</u>
Nov. 2019	33	\$55,600.00
Grand Total:	33	\$55,600.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	/ Mo	Tu	We -	Th F	r S	a Su	Spots	Rate	Total	Station	Comments	Entered
7.0	Normal Line / SPOT	11/03/19-11/03/19	1		5:58:30P- ABC-World News Tonight (Sunday)							1	1	\$1,500.00	\$1,500.00	Washington (WJLA)	Daypart EN SUN WORLD NEWS TONIGHT(Agency)-LPNov-2 018LP	10/30/19
8.0	Normal Line / Prime Premium	11/03/19-11/03/19	10		6:30P- News-ABC 7 News at 630p Wknd							1	1	\$1,500.00	\$1,500.00	Washington (WJLA)	Daypart EN SUN 630P NEWS(Agency)-LPNov-2018 LP	10/30/19
9.0	Normal Line / SPOT	10/31/19-11/04/19	2	:30	10A- Rachael Ray		1			1 1			3	\$300.00	\$900.00	Washington (WJLA)	Daypart DT RACHEL RAY(Agency)-LPNov-2018LP	10/30/19
10.0	Normal Line / SPOT	10/31/19-11/05/19	1	:30	10:58:25A- ABC-The View		1	1		1 1			4	\$700.00	\$2,800.00	Washington (WJLA)	Daypart DT THE VIEW(Agency)-LPNov-2018L P	10/30/19
11.0	Normal Line / SPOT	10/31/19-11/04/19	2		12:57:56P- ABC-GMA3: Strahan Sara and Keke		1			1 1	-		3	\$400.00	\$1,200.00	Washington (WJLA)	Daypart DT STRAHAN & amp; SARA(Agency)-LPNov-2018L P	10/30/19
12.0	Normal Line / SPOT	10/31/19-11/04/19	1	:30	2P- ABC-General Hospital		1			1 1	-		3	\$900.00	\$2,700.00	Washington (WJLA)	Daypart DT GENERAL HOSPITAL(Agency)-LPNov-2 018LP	10/30/19
		•	•		CON	FIF	RM.	ATI	ON	1 C	10	NTF	RAC	Т	•	•	·	•
Accepted	-Agency/Advertiser:			Date:	Accepted-St	tation	:							Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



Contract #	4078736
Schedule Dates	10/31/19-11/05/19
Advertiser	Geary Higgins For Senate-R (133415)
Agency	FP1 Strategies LLC (19867)
Product	POLITICAL CANDIDATE (ns) (1186)
Brand	CANDIDATE (321722)
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869
Sales Office	WJLA/GJLA/EJLA
Buyer Name	
Phone/Fax	1

Local/Political Candidate Agency BRD

9/9/125

Standard

Separation: 30

CPE

**Account Types** 

Billing Type

Comments

	Date Entered	10/30/19
	Last Modified	10/30/19
	Entered By	Kari Boughan
	CO-OP	No
	External #	9007374
	Demo	W2554R
9)	Order Type	Normal
,	Package Deal	
	Commission %	15.00
	Commission	\$8,340.00
	Net Total	\$47,260.00
	Sales Tax	

Washington (WJLA	<b>)</b>	
By Broadcast Month	Spots	<u>Ra</u>
Nov. 2019	33	\$55,600.0
Grand Total:	33	\$55,600.0

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
13.0	Normal Line / SPOT	11/01/19-11/04/19	1	:30	7P- Wheel Of Fortune		1				1			2	\$3,600.00	\$7,200.00	Washington (WJLA)	Daypart PA WHEEL OF FORTUNE(Agency)-LPNov-2 018LP	10/30/19
14.0	Normal Line / SPOT	11/04/19-11/04/19	1	:30	7:27:56P- Jeopardy		1							1	\$5,200.00	\$5,200.00	Washington (WJLA)	Daypart PA JEOPARDY TOURNY OF CHAMPS(Agency)-4Q19 (sell)	10/30/19
15.0	Normal Line / SPOT	10/31/19-11/04/19	1	:30	11:35P- ABC-Jimmy Kimmel		1			1	1			3	\$700.00	\$2,100.00	Washington (WJLA)	Daypart LF JIMMY KIMMEL(Agency)-LPNov-20 18LP	10/30/19
16.0	Normal Line / SPOT	10/31/19-11/04/19	1		4:24:24A- News-Good Morning Washington at 430a		1			1	1			3	\$200.00	\$600.00	Washington (WJLA)	Daypart RT GOOD MORNING WASHTINGTON 430A(Agency)-LPNov-2018L P	10/30/19
					CON	FIF	RM	ΑT	Ю	N (	CO	N	ΓR	AC	Т		<u> </u>	1	
Accepted	-Agency/Advertiser:			Date:	Accepted-St	ation:									Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.